## CONSOLIDATED BALANCE SHEET <br> <br> As at Mar. 31st, 2010

 <br> <br> As at Mar. 31st, 2010}| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  | 41.846.569.748 |  |
| I. Cash and cash equivalents | 110 |  | 7.806.323.927 | 12.676.347.297 |
| 1. Cash | 111 | V. 01 | 7.806.323.927 | 12.676.347.297 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 6.190.276.202 | 9.728.396.680 |
| 1. Shor-term investments | 121 |  | 17.654.760.308 | 21.192.880.786 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (11.464.484.106) | (11.464.484.106) |
| III. Receivables | 130 |  | 164.246.368.486 | 116.676.854.515 |
| 1. Trade accounts receivables | 131 |  | 54.738.118.615 | 27.947.107.758 |
| 2. Advances to suppliers | 132 |  | 80.839.950.871 | 58.420.694.377 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 31.308.017.971 | 32.948.771.351 |
| 6. Provision for short-term bad receivables | 139 |  | (2.639.718.971) | (2.639.718.971) |
| IV. Inventories | 140 |  | 234.813.780.056 | 236.976.931.223 |
| 1. Inventories | 141 | V. 04 | 234.813.780.056 | 236.976.931.223 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 4.789.821.077 | 5.510.807.035 |
| 1. Short-term prepaid expenses | 151 |  | 2.533.475.202 | 2.997.314.456 |
| 2. VAT deductible | 152 |  | 30.972.730 | 529.151.480 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 687.061.768 | 878.186 .590 |
| 4. Other short-term assets | 158 |  | 1.538.311.377 | 1.106.154.509 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 408.600.239.731 | 389.280.660.016 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 53.000.026.410 | 44.179.446.355 |
| 1. Tangible fixed assets | 221 | V. 08 | 12.613.430.591 | 13.310.575.172 |
| - Historical cost | 222 |  | 24.425.291.009 | 24.425.291.009 |
| - Accumulated depreciation | 223 |  | (11.811.860.418) | (11.114.715.837) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 26.062.370.675 | 26.064.300.674 |
| - Historical cost | 228 |  | 26.101.454.000 | 26.101.454.000 |
| - Accumulated depreciation | 229 |  | (39.083.325) | (37.153.326) |
| 4. Construction in progress expenses | 230 | V. 11 | 14.324.225.144 | 4.804.570.509 |
| III. Property investment | 240 | V12 | 181.357.253.520 | 182.981.792.029 |
| - Historical cost | 241 |  | 197.817.335.224 | 197.817.335.224 |
| - Accumulated depreciation (*) | 242 |  | (16.460.081.704) | (14.835.543.195) |
| IV. Long-term financial investments | 250 |  | 168.484.898.927 | 155.963.694.904 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 84.696.873.727 | 82.363.559.704 |
| 3. Other long-term investments | 258 | V. 13 | 96.543.620.000 | 86.355.730.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (12.755.594.800) | (12.755.594.800) |
| V. Other long-term assets | 260 |  | 5.758.060.874 | 6.155.726.728 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 3.941.319.540 | 4.338.985.394 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
| 4. Goodwill | 269 |  | 1.816.741.334 | 1.816.741.334 |
|  |  |  |  |  |
| TOTAL ASSETS ( $\mathbf{2 7 0 = 1 0 0 + 2 0 0 \text { ) }}$ | 270 |  | 826.446.809.479 | 770.849.996.766 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 555.076.108.620 | 502.214.362.024 |
| I. Short-term liabilities | 310 |  | 391.285.385.915 | 332.480.122.397 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 138.560.226.286 | 91.001.375.855 |
| 2. Trade accounts payable | 312 |  | 31.717.398.536 | 17.351.947.436 |
| 3. Advances from customers | 313 |  | 50.131.608.307 | 50.423.311.408 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 21.045.239.253 | 13.815.164.802 |
| 5. Payable to employees | 315 |  | 1.241.806.029 | 784.408.811 |
| 6. Payable expenses | 316 | V. 17 | 3.197.619.891 | 3.294.538.878 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 145.391.487.613 | 155.809.375.207 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 163.790.722.705 | 169.734.239.627 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 163.489.318.846 | 169.459.377.298 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 301.403.859 | 274.862.329 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 269.272.446.078 | 266.482.897.206 |
| I. Capital sources and funds | 410 | V. 22 | 267.508.578.444 | 269.343.245.422 |
| 1. Paid-in capital | 411 |  | 142.976.990.000 | 142.976.990.000 |
| 2. Capital surplus | 412 |  | 73.850.640.000 | 73.850.640.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 4.212.366.689 | 1.765.628.904 |
| 8. Financial reserve fund | 418 |  | 6.640.131.235 | 4.134.847.463 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 39.828.450.520 | 46.615.139.055 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 1.763.867.634 | (2.860.348.216) |
| 1. Bonus and welfare fund | 431 |  | 1.763.867.634 | (2.860.348.216) |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 500 |  | 2.098.254.780 | 2.152.737.536 |
| 1. Capital investment of minority shareholders |  |  |  |  |
| 2. Minority interest |  |  | 2.098.254.780 | 2.152.737.536 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 826.446.809.479 | 770.849.996.766 |

## Foreign Trade Development And Investment Corporation of Ho Chi Minh City

## CONSOLIDATED INCOME STATEMENT

Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 146.586.475.411 | 77.502.269.312 | 146.586.475.411 | 77.502.269.312 |
| 2. Deductions | 02 | VI. 26 |  | 86.580 |  | 86.580 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 | VI. 27 | 146.586.475.411 | 77.502.182.732 | 146.586.475.411 | 77.502.182.732 |
| 4. Cost of goods sold | 11 | VI. 28 | 95.251.011.764 | 53.463.103.701 | 95.251.011.764 | 53.463.103.701 |
| 5. Gross profit (20=10-11) | 20 |  | 51.335.463.647 | 24.039.079.031 | 51.335.463.647 | 24.039.079.031 |
| 6. Financial incomes | 21 | VI. 29 | 2.921.904.017 | 225.264.640 | 2.921.904.017 | 225.264.640 |
| 7. Financial expenses | 22 | VI. 30 | 13.501.396.267 | 7.008.728.819 | 13.501.396.267 | 7.008.728.819 |
| - Include: Interest expense | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | 3.092.007.156 | 1.555.005.957 | 3.092.007.156 | 1.555.005.957 |
| 9. General \& administrative expenses | 25 |  | 10.156.810.382 | 8.624.509.977 | 10.156.810.382 | 8.624.509.977 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 |  | 27.507.153.859 | 7.076.098.918 | 27.507.153.859 | 7.076.098.918 |
| 11. Other incomes | 31 |  | 16.250 .000 | 12.855.306 | 16.250.000 | 12.855.306 |
| 12. Other expenses | 32 |  | 4.066 .000 | 336.774 | 4.066.000 | 336.774 |
| 13. Other profit (40=31-32) | 40 |  | 12.184.000 | 12.518.532 | 12.184.000 | 12.518.532 |
| 14. Gain/loss in associate or joint-venture companies | 50 |  | 1.319.648.751 | 1.905.299.107 | 1.319.648.751 | 1.905.299.107 |
| 15. Profit before tax (50=30+40) | 60 |  | 28.838.986.610 | 8.993.916.557 | 28.838.986.610 | 8.993.916.557 |
| 16 Current corporate income tax expenses | 61 | VI. 31 | 6.920.290.100 |  | 6.920.290.100 |  |
| 17 Deferred corporate income tax expenses | 62 | VI. 32 |  |  |  |  |
|  | 70 |  | 21.918.696.510 | 8.993.916.557 | 21.918.696.510 | 8.993.916.557 |
| 18.1. Minority interest |  |  | (54.482.756) | (31.830.131) | (54.482.756) | (31.830.131) |
| 18.2 Profit after tax of parent company's shareholder |  |  | 21.973.179.265 | 9.025.746.688 | 21.973.179.265 | 9.025.746.688 |
| 19. EPS (*) |  |  | 1.537 | 726 | 1.537 | 726 |

## CONSOLIDATED CASH FLOWS STATEMENT

Unit: VND

| Items | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 28.838.986.610 | 8.993.916.557 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 2.323.613.089 | 1.043.520.889 |
| Distributed commercial advantage |  |  |  |  |
| Provisions | 3 |  |  |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | (684.456.672) | (165.116.358) |
| Interest expenses | 6 |  | 6.464.965.770 | 2.228.321.087 |
|  |  |  | (1.319.648.751) | (1.905.299.107) |
| 3. Operating profit before the changes of current capital | 8 |  | 35.623.460.046 | 10.195.343.068 |
| Changes in accounts receivable | 9 |  | (51.426.989.293) | 9.923.950.992 |
| Changes in inventories | 10 |  | 2.163.151.167 | 7.509.225.049 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (4.460.718.920) | 15.379.495.533 |
| Changes in prepaid expenses | 12 |  | 861.505 .108 | 159.764.557 |
| Paid interest | 13 |  | (6.464.965.770) | (2.346.877.503) |
| Paid corporate income tax | 14 |  | 1.596.912.647 | (3.192.538.988) |
| Other receivables | 15 |  | 389.386 .896 | 800.000 |
| Other payables | 16 |  | 9.576.237.407 | (3.135.958.787) |
| Net cash provided by (used in) operating activities | 20 |  | (15.335.846.006) | 34.493.203.921 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (192.977.273) | (22.208.031.912) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (20.854.870.220) | (2.498.550.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 3.538.120.478 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 684.456.672 | 165.116.358 |
| Net cash used in investing activities | 30 |  | (16.825.270.343) | (24.541.465.554) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 108.782.528.861 | 98.456.305.453 |
| 4. Cash paid to principal debt | 34 |  | (67.193.736.882) | (99.993.598.887) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (14.297.699.000) |  |
| Net cash (used in) provided by financing activities | 40 |  | 27.291.092.979 | (1.537.293.434) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (4.870.023.370) | 8.414.444.933 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 12.676.347.297 | 7.246.262.327 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 | 31 | 7.806.323.927 | 15.660.707.260 |

